

Cobblestone Homeowners Association Inc Balance Sheet 3/31/2023

| Assets | | |
|---|---------------------|--------------|
| <u>Cash</u> | | |
| 1001002000 - Pacific Premier Bank | \$205,344.30 | |
| 1001002001 - PPB - Construction Deposit | \$17,000.00 | |
| 1003002000 - Pacific Premier Bank - Reserve | \$4,050.00 | |
| 1003009200 - Fidelity Investments | <u>\$585,686.47</u> | |
| <u>Cash Total</u> | \$812,080.77 | |
| Homeowner Receivables | | |
| 1021000001 - Homeowner Receivables | \$9,497.85 | |
| Homeowner Receivables Total | \$9,497.85 | |
| Prepaid Expenses | | |
| 1042000001 - Prepaid Insurance | \$358.23 | |
| Prepaid Expenses Total | \$358.23 | |
| Assets Total | | \$821,936.85 |
| Liabilities and Equity | | |
| Accounts Payable | | |
| 2011000002 - Accrued Expense | \$6,025.00 | |
| Accounts Payable Total | \$6,025.00 | |
| Prepaid Dues/Deferred Revenue | | |
| 2015000001 - Prepaid Dues | \$12,852.99 | |
| 2015000006 - Deferred Revenue | \$172,486.02 | |
| Prepaid Dues/Deferred Revenue Total | \$185,339.01 | |
| Security Deposits | | |
| 2016000001 - Refundable Security Deposits | \$21,000.00 | |
| Security Deposits Total | \$21,000.00 | |
| Retained Earnings | \$582,255.27 | |
| Net Income | \$27,317.57 | |
| Liabilities & Equity Total | | \$821,936.85 |

Cobblestone Homeowners Association Inc Budget Comparison Report 3/1/2023 - 3/31/2023

| | 3/1/2 | 2023 - 3/31/2 | 023 | 1/1/2023 - 3/31/2023 | | | |
|--|--------------------|----------------------|----------------------|----------------------|--------------------------|------------------------|--------------------------|
| | Actual | Budget | Variance | Actual | Budget | Variance | Annual Budget |
| Income | | | | | | | |
| HOA REVENUE | | | | | | | |
| 4025000100 - Assessments | | \$44,633.33 | \$0.00 | \$133,899.99 | | | \$535,600.00 |
| Total HOA REVENUE | \$44,633.33 | \$44,633.33 | \$0.00 | \$133,899.99 | \$133,899.99 | \$0.00 | \$535,600.00 |
| OTHER INCOME | | | | | | | |
| 4110000057 - Design Review Fees | \$1,000.00 | \$833.33 | \$166.67 | \$2,250.00 | \$2,499.99 | (\$249.99) | \$10,000.00 |
| 4110000130 - Interest Income | (\$2,469.34) | | (\$2,469.34) | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 4110000150 - Late Charges | (\$20.99) | | (\$104.32) | \$132.82 | \$249.99 | (\$117.17) | \$1,000.00 |
| 4110000240 - Other | (\$1,472.00) | | (\$1,472.00) | (\$472.00) | \$0.00 | (\$472.00) | \$0.00 |
| 4110000280 - Trash Collection Fees | \$4,287.33 | | \$0.00 | \$12,861.99 | \$12,861.99 | \$0.00 | \$51,448.00 |
| Total OTHER INCOME | \$1,325.00 | \$5,203.99 | (\$3,878.99) | \$14,772.81 | \$15,611.97 | (\$839.16) | \$62,448.00 |
| Total Income | \$45,958.33 | \$49,837.32 | (\$3,878.99) | \$148,672.80 | \$149,511.96 | (\$839.16) | \$598,048.00 |
| Expense | | | | | | | |
| PAYROLL EXPENSE | | | | | | | |
| 5001000135 - Gate Personnel | | \$16,000.00 | (\$3,424.84) | \$46,990.37 | \$48,000.00 | | \$192,000.00 |
| Total PAYROLL EXPENSE | \$19,424.84 | \$16,000.00 | (\$3,424.84) | \$46,990.37 | \$48,000.00 | \$1,009.63 | \$192,000.00 |
| GENERAL & ADMINISTRATIVE | | | | | | | |
| 6010000060 - Bad Debt Expense | \$0.00 | \$1,000.00 | \$1,000.00 | \$0.00 | \$3,000.00 | \$3,000.00 | \$12,000.00 |
| 6010000110 - Dues & Subscriptions | (\$20.00) | | \$20.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 6010000150 - Legal & Accounting Fees | \$50.00 | \$166.67 | \$116.67 | \$1,615.00 | \$500.01 | (\$1,114.99) | \$2,000.00 |
| 6010000170 - Management Fees | \$3,450.00 | \$3,500.00 | \$50.00 | \$10,350.00 | \$10,500.00 | \$150.00 | \$42,000.00 |
| 6010000190 - Annual Meeting 6010000220 - Office Expense | \$0.00 \$324.37 | \$416.67 \$500.00 | \$416.67 \$175.63 | \$0.00 \$763.15 | \$1,250.01 \$1,500.00 | \$1,250.01 \$736.85 | \$5,000.00 \$6,000.00 |
| 6010000220 - Office Expense 6010000270 - Postage | (\$7.41) | · | \$7.41 | \$0.00 | \$0.00 | \$0.00 | \$0,000.00 |
| 6010000270 - Postage 6010000280 - Architectural Fees | \$0.00 | \$1,083.33 | \$1,083.33 | \$2,200.00 | \$3,249.99 | \$1,049.99 | \$13,000.00 |
| Total GENERAL & ADMINISTRATIVE | \$3,796.96 | \$6,666.67 | \$2,869.71 | \$14,928.15 | \$20,000.01 | \$5,071.86 | \$80,000.00 |
| LITHITIES | | | | | | | |
| <u>UTILITIES</u> 6040000100 - Electric | \$643.38 | \$416.67 | (\$226.71) | \$1,126.79 | \$1,250.01 | \$123.22 | \$5,000.00 |
| 6040000500 - Electric 6040000500 - Water | \$546.40 | \$958.33 | \$411.93 | \$1,120.79 | \$2,874.99 | \$1,383.74 | |
| 6040000600 - Watel 6040000600 - Wifi/Internet/Phone | \$319.28 | \$225.00 | (\$94.28) | \$592.55 | \$675.00 | \$1,383.74 | \$2,700.00 |
| Total UTILITIES | \$1,509.06 | \$1,600.00 | \$90.94 | \$3,210.59 | \$4,800.00 | \$1,589.41 | \$19,200.00 |
| TAXES & INSURANCE | | | | | | | |
| 6050000200 - Property Insurance | \$257.89 | \$375.00 | \$117.11 | \$773.67 | \$1,125.00 | \$351.33 | \$4,500.00 |
| Total TAXES & INSURANCE | \$257.89 | \$375.00 | \$117.11 | \$773.67 | \$1,125.00 | \$351.33 | \$4,500.00 |
| REPAIRS & MAINTENANCE | | | | | | | |
| 607000030 - Building Maintenance | \$140.40 | \$100.00 | (\$40.40) | \$140.40 | \$300.00 | \$159.60 | \$1,200.00 |
| 6070000070 - Gatehouse Supplies/Equipment | \$0.00 | \$83.33 | \$83.33 | \$0.00 | \$249.99 | \$249.99 | \$1,000.00 |
| 6070000090 - Common Area Maintenance | (\$215.40) | | \$215.40 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 6070000120 - Electrical | (\$4,440.29) | | \$4,440.29 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 6070000190 - Fountain Maintenance | \$160.00 | | \$48.33 | \$480.00 | \$624.99 | \$144.99 | \$2,500.00 |
| 6070000220 - Janitorial | \$160.00 | \$208.33 | \$48.33 | \$520.00 | \$624.99 | \$104.99 | \$2,500.00 |

Cobblestone Homeowners Association Inc Budget Comparison Report 3/1/2023 - 3/31/2023

| | 3/1/2023 - 3/31/2023 | | 1/1/2023 - 3/31/2023 | | | | |
|---|----------------------|--------------|----------------------|---------------|---------------|---------------|------------------|
| | Actual | Budget | Variance | Actual | Budget | Variance | Annual Budget |
| 6070000230 - Landscaping-Contract | \$2,480.00 | \$2,813.33 | \$333.33 | \$7,440.00 | \$8,439.99 | \$999.99 | \$33,760.00 |
| 6070000235 - Landscaping-Extras & Repairs | \$0.00 | \$75.00 | \$75.00 | \$110.00 | \$225.00 | \$115.00 | \$900.00 |
| 6070000236 - Landscaping -Trees | \$2,541.00 | \$375.00 | (\$2,166.00) | \$2,541.00 | \$1,125.00 | (\$1,416.00) | \$4,500.00 |
| 6070000237 - Landscape - Enhancement | (\$6,347.34) | \$0.00 | \$6,347.34 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 6070000240 - Lighting Supplies & Repairs | \$0.00 | \$83.33 | \$83.33 | \$0.00 | \$249.99 | \$249.99 | \$1,000.00 |
| 6070000290 - Road Repair | \$0.00 | \$250.00 | \$250.00 | \$0.00 | \$750.00 | \$750.00 | \$3,000.00 |
| 6070000300 - Pest Control | \$72.00 | \$345.83 | \$273.83 | \$1,075.00 | \$1,037.49 | (\$37.51) | \$4,150.00 |
| 6070000360 - Rubbish Removal | \$4,500.00 | \$4,500.00 | \$0.00 | \$17,398.02 | \$13,500.00 | (\$3,898.02) | \$54,000.00 |
| Total REPAIRS & MAINTENANCE | (\$949.63) | \$9,042.48 | \$9,992.11 | \$29,704.42 | \$27,127.44 | (\$2,576.98) | \$108,510.00 |
| PROTECTIVE SERVICES | | | | | | | |
| 6090000100 - Alarm Service | \$1,956.40 | \$1,916.67 | (\$39.73) | \$6,084.20 | \$5,750.01 | (\$334.19) | \$23,000.00 |
| 6090000400 - Security Patrol | \$1,465.00 | \$2,750.00 | \$1,285.00 | \$4,185.00 | \$8,250.00 | \$4,065.00 | \$33,000.00 |
| Total PROTECTIVE SERVICES | \$3,421.40 | \$4,666.67 | \$1,245.27 | \$10,269.20 | \$14,000.01 | \$3,730.81 | \$56,000.00 |
| Total Expense | \$27,460.52 | \$38,350.82 | \$10,890.30 | \$105,876.40 | \$115,052.46 | \$9,176.06 | \$460,210.00 |
| Operating Net Income | \$18,497.81 | \$11,486.50 | \$7,011.31 | \$42,796.40 | \$34,459.50 | \$8,336.90 | \$137,838.00 |
| Reserve Income | | | | | | | |
| RESERVE INCOME | | | | | | | |
| 7000000400 - Reserve Interest Income | \$4,114.43 | \$1,666.67 | \$2,447.76 | \$4,114.43 | \$5,000.01 | (\$885.58) | \$20,000.00 |
| Total RESERVE INCOME | \$4,114.43 | \$1,666.67 | \$2,447.76 | \$4,114.43 | \$5,000.01 | (\$885.58) | \$20,000.00 |
| Total Reserve Income | \$4,114.43 | \$1,666.67 | \$2,447.76 | \$4,114.43 | \$5,000.01 | (\$885.58) | \$20,000.00 |
| Reserve Expense RESERVE EXPENDITURES | | | | | | | |
| 7010000070 - Island Improvements - R | \$0.00 | \$1,666.67 | \$1,666.67 | \$0.00 | \$5,000.01 | \$5,000.01 | \$20,000.00 |
| 7010000105 - Gatehouse & Office Equipment - R | \$0.00 | \$333.33 | \$333.33 | \$0.00 | \$999.99 | \$999.99 | \$4,000.00 |
| 7010000130 - Gates & Operator - R | \$0.00 | \$833.33 | \$833.33 | \$0.00 | \$2,499.99 | \$2,499.99 | \$10,000.00 |
| 7010000150 - Landscaping Updates - R | \$19,593.26 | \$1,550.00 | (\$18,043.26) | \$19,593.26 | \$4,650.00 | (\$14,943.26) | \$18,600.00 |
| 7010000210 - Perimeter Walls - R | \$0.00 | \$833.33 | \$833.33 | \$0.00 | \$2,499.99 | \$2,499.99 | \$10,000.00 |
| Total RESERVE EXPENDITURES | \$19,593.26 | \$5,216.66 | (\$14,376.60) | \$19,593.26 | \$15,649.98 | (\$3,943.28) | \$62,600.00 |
| Total Reserve Expense | \$19,593.26 | \$5,216.66 | (\$14,376.60) | \$19,593.26 | \$15,649.98 | (\$3,943.28) | \$62,600.00 |
| Reserve Net Income | (\$15,478.83) | (\$3,549.99) | (\$11,928.84) | (\$15,478.83) | (\$10,649.97) | (\$4,828.86) | (\$42,600.00) |
| Net Income | \$3,018.98 | \$7,936.51 | (\$4,917.53) | \$27,317.57 | \$23,809.53 | \$3,508.04 | \$95,238.00 |

Cobblestone Homeowners Association Inc Income Statement 1/1/2023 - 3/31/2023

| | Jan 2023 | Feb 2023 Mar 2023 | | YTD |
|---|-------------|-------------------|--------------|--------------|
| Income | | | | |
| HOA REVENUE | | | | |
| 4025000100 - Assessments | \$44,633.33 | \$44,633.33 | \$44,633.33 | \$133,899.99 |
| Total HOA REVENUE | \$44,633.33 | \$44,633.33 | \$44,633.33 | \$133,899.99 |
| OTHER INCOME | | | | |
| 4110000057 - Design Review Fees | \$0.00 | \$1,250.00 | \$1,000.00 | \$2,250.00 |
| 4110000130 - Interest Income | \$1,255.44 | \$1,213.90 | (\$2,469.34) | \$0.00 |
| 4110000150 - Late Charges | \$0.00 | \$153.81 | (\$20.99) | \$132.82 |
| 4110000240 - Other | \$0.00 | \$1,000.00 | (\$1,472.00) | (\$472.00) |
| 4110000280 - Trash Collection Fees | \$4,287.33 | \$4,287.33 | \$4,287.33 | \$12,861.99 |
| Total OTHER INCOME | \$5,542.77 | \$7,905.04 | \$1,325.00 | \$14,772.81 |
| Total Income | \$50,176.10 | \$52,538.37 | \$45,958.33 | \$148,672.80 |
| Expense | | | | |
| PAYROLL EXPENSE | | | | |
| 5001000130 - Miscellaneous Pay/Temp Labor | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 5001000135 - Gate Personnel | \$14,785.40 | \$12,780.13 | \$19,424.84 | \$46,990.37 |
| 5003000030 - Medical Insurance | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total PAYROLL EXPENSE | \$14,785.40 | \$12,780.13 | \$19,424.84 | \$46,990.37 |
| GENERAL & ADMINISTRATIV | Æ | | | |
| 6010000110 - Dues & Subscriptions | | \$10.00 | (\$20.00) | \$0.00 |
| 6010000150 - Legal & Accounting Fees | \$1,240.00 | \$325.00 | \$50.00 | \$1,615.00 |
| 6010000160 - Liability Insurance | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 6010000170 - Management Fees | \$3,450.00 | \$3,450.00 | \$3,450.00 | \$10,350.00 |
| 6010000220 - Office Expense | \$423.54 | \$15.24 | \$324.37 | \$763.15 |
| 6010000230 - Copies/Printing | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 6010000270 - Postage | \$0.57 | \$6.84 | (\$7.41) | \$0.00 |
| 6010000280 - Architectural Fees | \$0.00 | \$2,200.00 | \$0.00 | \$2,200.00 |
| Total GENERAL & ADMINISTRATIVE | \$5,124.11 | \$6,007.08 | \$3,796.96 | \$14,928.15 |
| <u>UTILITIES</u> | | | | |
| 6040000100 - Electric | \$321.84 | \$161.57 | \$643.38 | \$1,126.79 |
| 6040000500 - Water | \$470.23 | \$474.62 | \$546.40 | \$1,491.25 |

Cobblestone Homeowners Association Inc Income Statement 1/1/2023 - 3/31/2023

| | Jan 2023 | Feb 2023 | Mar 2023 | YTD |
|---|-------------|-------------|--------------|--------------|
| 6040000600 - Wifi/Internet/Phone | \$135.85 | \$137.42 | \$319.28 | \$592.55 |
| Total UTILITIES | \$927.92 | \$773.61 | \$1,509.06 | \$3,210.59 |
| TAXES & INSURANCE | | | | |
| 6050000200 - Property Insurance | \$257.89 | \$257.89 | \$257.89 | \$773.67 |
| Total TAXES & INSURANCE | \$257.89 | \$257.89 | \$257.89 | \$773.67 |
| REPAIRS & MAINTENAN | CE | | | |
| 6070000030 - Building Maintenance | \$0.00 | \$0.00 | \$140.40 | \$140.40 |
| 6070000090 - Common Area Maintenance | \$215.40 | \$0.00 | (\$215.40) | \$0.00 |
| 6070000120 - Electrical | \$0.00 | \$4,440.29 | (\$4,440.29) | \$0.00 |
| 6070000190 - Fountain Maintenance | \$160.00 | \$160.00 | \$160.00 | \$480.00 |
| 6070000220 - Janitorial | \$200.00 | \$160.00 | \$160.00 | \$520.00 |
| 6070000230 - Landscaping-Contract | \$2,480.00 | \$2,480.00 | \$2,480.00 | \$7,440.00 |
| 6070000235 - Landscaping-Extras & Repairs | \$110.00 | \$0.00 | \$0.00 | \$110.00 |
| 6070000236 - Landscaping -Trees | \$0.00 | \$0.00 | \$2,541.00 | \$2,541.00 |
| 6070000237 - Landscape - Enhancement | \$2,541.00 | \$3,806.34 | (\$6,347.34) | \$0.00 |
| 6070000300 - Pest Control | \$0.00 | \$1,003.00 | \$72.00 | \$1,075.00 |
| 6070000360 - Rubbish Removal | \$8,398.02 | \$4,500.00 | \$4,500.00 | \$17,398.02 |
| Total REPAIRS & MAINTENANCE | \$14,104.42 | \$16,549.63 | (\$949.63) | \$29,704.42 |
| | | | | |
| PROTECTIVE SERVICES 6090000100 - Alarm | _ | | | |
| Service | \$2,171.40 | \$1,956.40 | \$1,956.40 | \$6,084.20 |
| 6090000400 - Security Patrol | \$1,360.00 | \$1,360.00 | \$1,465.00 | \$4,185.00 |
| Total PROTECTIVE SERVICES | \$3,531.40 | \$3,316.40 | \$3,421.40 | \$10,269.20 |
| Total Expense | \$38,731.14 | \$39,684.74 | \$27,460.52 | \$105,876.40 |
| Operating Net Income | \$11,444.96 | \$12,853.63 | \$18,497.81 | \$42,796.40 |
| Reserve Income | | | | |
| RESERVE INCOME | | | | |
| 7000000400 - Reserve Interest Income | \$0.00 | \$0.00 | \$4,114.43 | \$4,114.43 |
| Total RESERVE INCOME | \$0.00 | \$0.00 | \$4,114.43 | \$4,114.43 |
| Total Reserve Income | \$0.00 | \$0.00 | \$4,114.43 | \$4,114.43 |

Cobblestone Homeowners Association Inc Income Statement 1/1/2023 - 3/31/2023

| | Jan 2023 | Feb 2023 | Mar 2023 | YTD |
|---|-------------|-------------|---------------|---------------|
| Reserve Expense | | | | |
| RESERVE EXPENDITURES 7010000150 - Landscaping Updates - R | \$0.00 | \$0.00 | \$19,593.26 | \$19,593.26 |
| Total RESERVE EXPENDITURES | \$0.00 | \$0.00 | \$19,593.26 | \$19,593.26 |
| Total Reserve Expense | \$0.00 | \$0.00 | \$19,593.26 | \$19,593.26 |
| Reserve Net Income | \$0.00 | \$0.00 | (\$15,478.83) | (\$15,478.83) |
| Net Income | \$11,444.96 | \$12,853.63 | \$3,018.98 | \$27,317.57 |